

MAKING YOUR MOVE WITH CHURCHILL



Churchill
Retirement Living 

HOW DOES CHURCHILL HELP WITH THE MOVE?

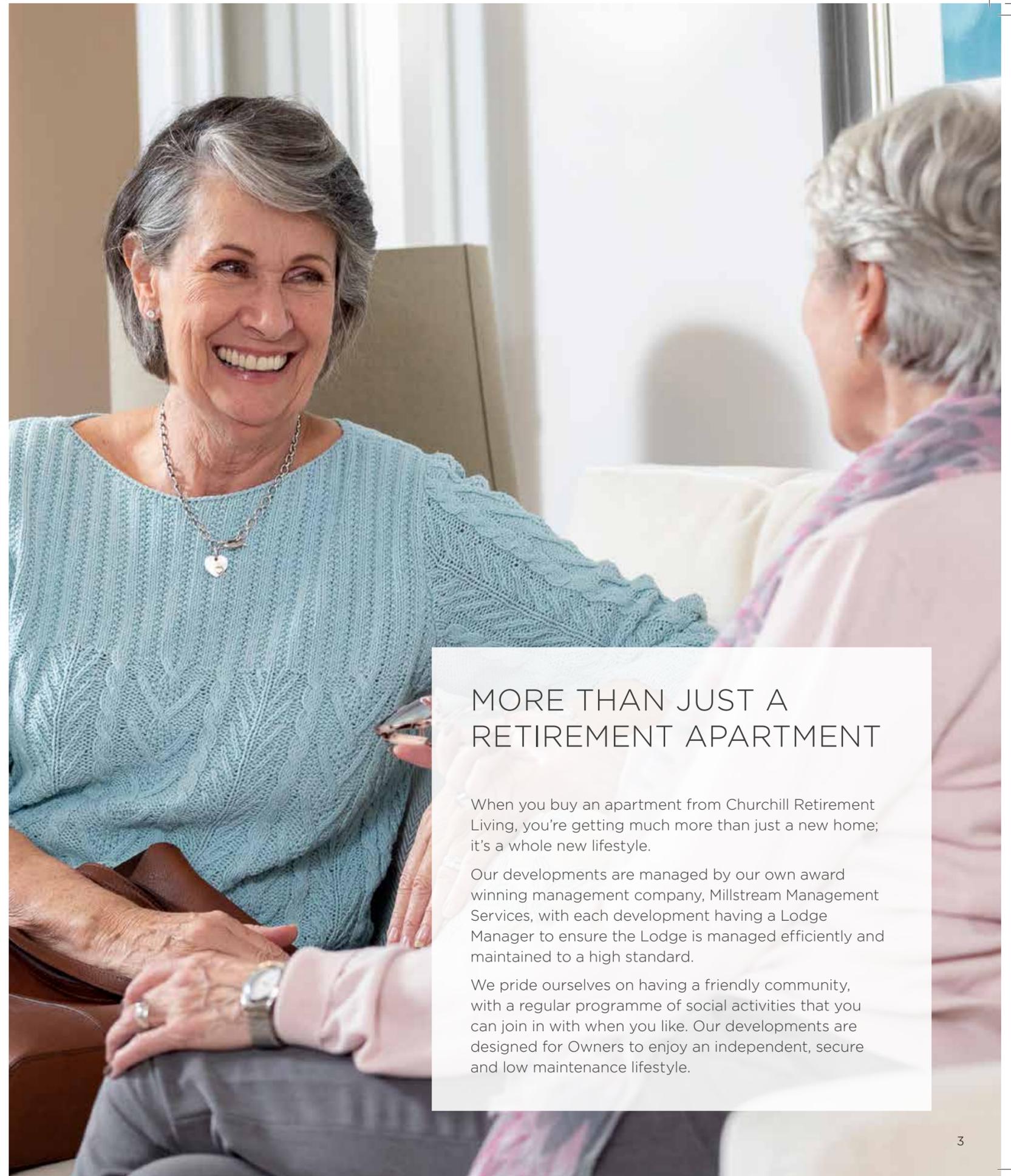
Our specialist Move with Ease service is designed to take the stress out of moving. With an experienced team standing by, you'll have all the help you need throughout the process - you'll wish you'd done it years ago.

OUR MOVE WITH EASE SERVICE INCLUDES:

-  Home Exchange
-  Selling Made Easy
-  Help with legal fees
-  Removals service
-  Downsizing service
-  Interior design service

At Churchill Retirement Living, we understand that a move can seem daunting, but it doesn't need to be; we're here to help every step of the way.

In a recent survey 85%
of Customers gave Churchill
8 out of 10 or higher for their
"overall moving experience"



MORE THAN JUST A RETIREMENT APARTMENT

When you buy an apartment from Churchill Retirement Living, you're getting much more than just a new home; it's a whole new lifestyle.

Our developments are managed by our own award winning management company, Millstream Management Services, with each development having a Lodge Manager to ensure the Lodge is managed efficiently and maintained to a high standard.

We pride ourselves on having a friendly community, with a regular programme of social activities that you can join in with when you like. Our developments are designed for Owners to enjoy an independent, secure and low maintenance lifestyle.

“

I used Churchill's Home Exchange service, which went smoothly and took the weight of selling my home off my shoulders. I had been considering a move to a retirement development for a while when I woke up one morning and just thought to myself - what better time to move than now?"

Diana Loehry
King Edgar Lodge, Ringwood



OUR SPECIALIST HOME EXCHANGE SERVICE

TAILORED FOR YOU

Churchill's' Home Exchange service provides a simple and effective alternative to selling on the open market, taking much of the stress and hassle out of moving at the earliest stage.



We have an in-house Home Exchange team who will obtain independent offers for your property. Your Sales Executive will be available to answer any questions and be there to guide you through the entire process. By using this service you will benefit from having control of the sale of your property without worrying about the possibilities of your chain breaking down. You can also benefit from an extra two weeks in your existing property if you need it, alleviating some of the pressure to move by a certain date.

THE PROCESS IS SIMPLE:

- Choose your brand new apartment
- We'll arrange up to three independent valuations on your current home, free of charge
- We'll make you the best available offer from independent HX providers**
- Accept the offer on you current home
- Reserve your brand new Churchill apartment and look forward to your move with more certainty

BENEFITS OF HOME EXCHANGE:

- ✓ Secures the apartment of your choice
- ✓ Enables a quick sale of your existing property
- ✓ No estate agent fees
- ✓ Reduced worry and hassle
- ✓ Removes the uncertainty
- ✓ Contribution towards legal fees*

*Solicitor fees paid for the purchase of your apartment up to £500 if you select one of our preferred solicitors when choosing the Selling Made Easy or Home Exchange Service. **Subject to contract and survey.



OUR HASSLE FREE SELLING MADE EASY

Take away the hassle and strain of selling your existing property with our Selling Made Easy service. The team at Churchill will take on the hard work, so that you can relax.

We deal with estate agents on your behalf and chase them when required to ensure your property is being well marketed and viewings are being arranged. This will help secure a sale as quickly as possible, at a good price, and you won't have to worry about the hassle of selling your current home. You can just look forward to moving into your new apartment. The process is simple:

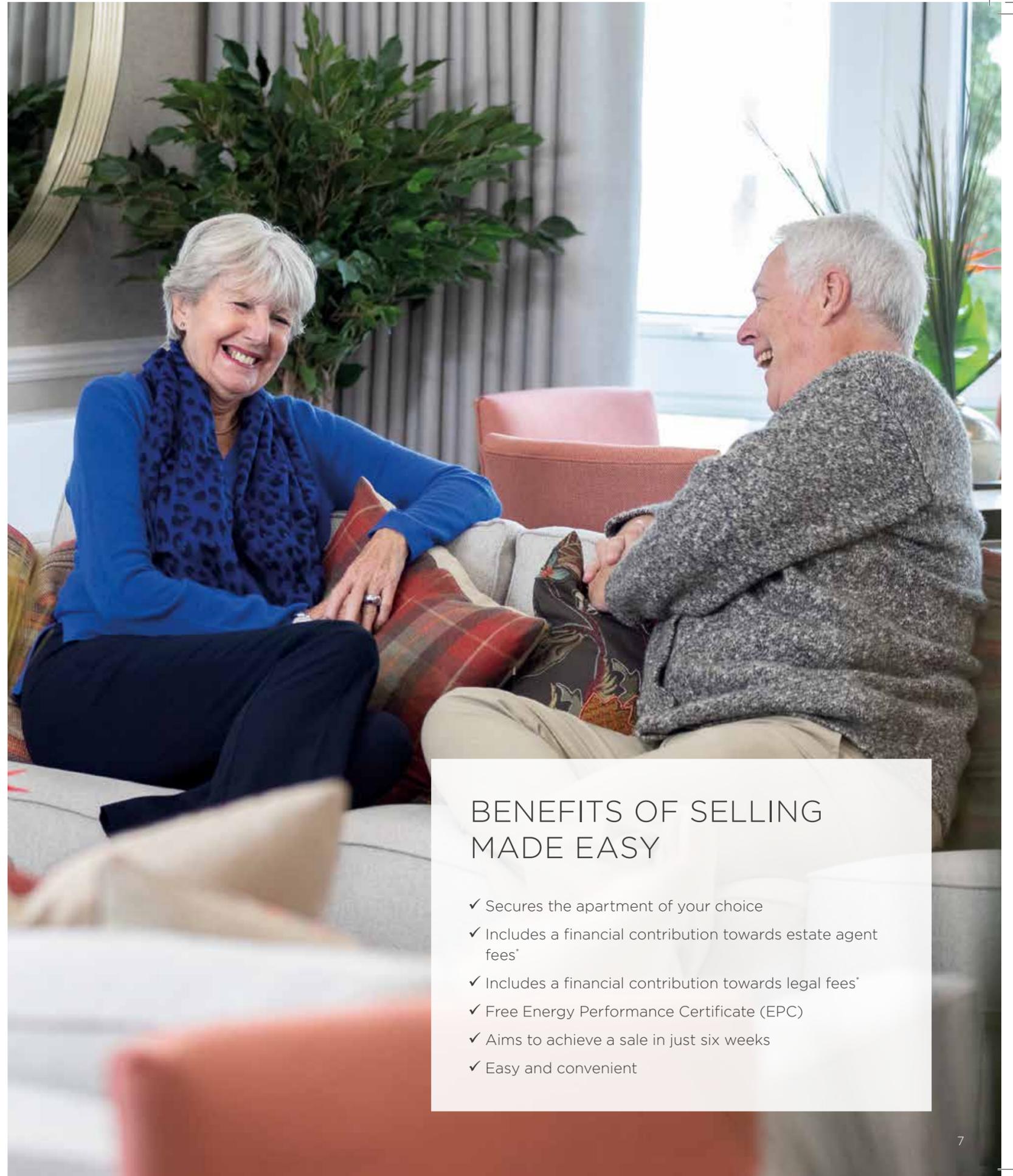
- Choose your brand new Churchill retirement apartment
- We will arrange up to three independent valuations of your property, free of charge
- Agree with you a realistic selling price, and decide which agents will market your property
- Reserve your brand new apartment whilst we work to find you the right buyer
- We will continually liaise with the estate agent to speed up your sale and help you get the best possible price
- We will contribute towards your estate agent and legal fees* for the purchase of your apartment



The Sales Executives were very helpful and explained Churchill's Move With Ease services, which we decided straight away would be right for us. It was so stress free and the Churchill team were very supportive throughout the process."

Den and Ann Baldwin
Churchill Owner

*Terms and conditions apply



BENEFITS OF SELLING MADE EASY

- ✓ Secures the apartment of your choice
- ✓ Includes a financial contribution towards estate agent fees*
- ✓ Includes a financial contribution towards legal fees*
- ✓ Free Energy Performance Certificate (EPC)
- ✓ Aims to achieve a sale in just six weeks
- ✓ Easy and convenient



“

We'd been pondering a move for a few years but it was our daughter who made it happen. We're pleased to have made the move now, while we can make the most of it. It couldn't be better!”

Anthony and Wendy Brittain
Churchill Owners

DON'T WORRY ABOUT THE LEGAL PROCESS



With any home purchase, there are the inevitable legal processes and fees to think about. At Churchill, we have a panel of trusted independent solicitors who understand the needs of our Customers and have dealt with hundreds of home purchases. They ensure your move runs smoothly from a legal perspective and liaise with us directly throughout the sale.

When you use one of our panel solicitors, we will also make a financial contribution towards your legal fees with our Home Exchange or Selling Made Easy services*, so you don't have to worry...

THE PROCESS IS SIMPLE:

- Reserve your brand new retirement apartment
- Choose from our panel of solicitors who can advise you throughout the process
- Your panel solicitor will work to ensure you achieve the agreed completion date
- We will contribute towards the legal fees*
- Enjoy a smooth, hassle free move to your new apartment

BENEFITS OF USING A PREFERRED SOLICITOR:

- ✓ Receive a financial contribution towards legal fees*
- ✓ Trustworthy and reliable service
- ✓ Professional independent advice
- ✓ Deal with solicitors who are experienced in the retirement sector
- ✓ Solicitors will act quickly and efficiently to save you time
- ✓ Provides peace of mind

*Solicitor fees paid for the purchase of your apartment up to £500 if you select one of our preferred solicitors when choosing the Selling Made Easy or Home Exchange Service.



REMOVALS LEAVE THE HEAVY LIFTING TO US

Packing all of your belongings and transporting them to your new home is one of the biggest hassles of moving, which is why Churchill takes care of it for you.

We have partnered with Britannia Movers International, one of the most well-known removal specialists in the country, to bring you the most convenient removal service possible.

The team at Britannia will come in and carefully pack all of your belongings, transport them to your new apartment, and help unpack them all for you. They'll also arrange for any unwanted items** to be taken to a local charity of your choice*.

Our removal service is included in our Move With Ease package, so the worries you may have about moving disappear, leaving you free to look forward to your new lifestyle.

BENEFITS OF OUR REMOVAL SERVICE:

- ✓ A packing and unpacking service*
- ✓ Your own personal move coordinator
- ✓ Inclusive removals package
- ✓ No worries about the physical strain of moving
- ✓ An experienced team of removal experts on hand

* Terms and conditions apply. Full details of Britannia's service delivery are confirmed in writing to you upon confirmation of your booking.**Excludes large furniture and white/electrical goods



A LITTLE HELP WITH DOWNSIZING

Downsizing can be daunting, which is why we work with The Senior Move Partnership to help take the strain out of the process. They are experts in helping retired people move, giving you a helping hand to make things easier. Our specialist downsizing service will give you an experienced Move Coordinator, who will offer you bespoke support for the aspects of your move that you are most concerned with.

A SIMPLE PROCESS:

Your Move Coordinator will call you to discuss the different aspects of the move. You will then decide on how you would like them to help you with the move.

YOUR SENIOR MOVE COORDINATOR CAN SUPPORT YOU BY:

- Helping to alleviate any concerns regarding the move prior to reservation
- Helping you plan the layout of the furniture in your new home, creating furniture floor plans
- Helping you to sort through cupboards, downsizing kitchens, wardrobes and study rooms
- Organising the disposal of any furniture or belongings you decide not to take with you
- Helping arrange the clearance of lofts and sheds
- Arranging changes of address and transfer of utilities
- Helping unpack and set up your new apartment after move in day

Once you have agreed what help you would like, your Move Coordinator will visit you to carry out tasks, ensuring you have the support you need every step of the way.



The move here was very smooth, I used the Senior Move Partnership to plan in detail what to bring and where it would fit, and they did a brilliant job on the day making sure everything was done smoothly and efficiently.”

Denis Pratt
Churchill Owner

THE BENEFITS OF WORKING WITH A SENIOR MOVE COORDINATOR

- ✓ Receive bespoke support to meet your needs
- ✓ A helpful friend to discuss any aspects of moving with
- ✓ An effective solution to downsizing
- ✓ A smooth relocation to your new apartment



YOUR OWN INTERIOR DESIGN SERVICE

We quite often find that when Owners move into their new apartment, they want a fresh look for their furnishings as well.

That's why we offer a free, no obligation consultation with a personal design coordinator. They design and furnish our show apartments and Owners' Lounges, and can help you choose a whole new look, or simply a selection of furniture, curtains and accessories to complement your existing furnishings.

You can even have the consultation in the comfort of your home prior to your move, so you don't have to worry about travelling. If you're thinking of updating some of your furniture, don't hesitate to book an appointment with our interior design company. Your Sales Executive will be able to arrange this for you.

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M-005-30/06/20